

**ORACLE®**  
EMEA Alliances  
and Channels

Welcome to the 2019 **Oracle VADs**  
**Global Community Forum**

Dubrovnik  
12<sup>th</sup> to 13<sup>th</sup> June



**Oracle VADs** Global  
Community Forum



# Introduction



## Al Patel

Senior Director VAD Channel Sales  
Alliances & Channels, Oracle EMEA  
*@AlPatelOracle*



Oracle VADs Global  
Community Forum



#OraVADForum



RIXOSLIBERTAS – No pswd



**WELCOME**

# Agenda & Logistics

- 1 • Keynotes
- 2 • One-to-One Meetings
- 3 • Coffee Breaks – Foyer, 9<sup>th</sup> floor
- 4 • Lunches – Mozaik Restaurant, 10<sup>th</sup> floor
- 5 • City Tour – Meeting Point:  
Rixos lobby – at 18:50, leave sharp at 19:00
- 6 • Dinner – 20:00 – 23:00  
City Tour will end at the Gala Dinner venue (Revelin CultureClub)

**Any Logistics Questions: See Veronika at the Oracle Hospitality Desk**



# Reminder – Nondisclosure



- **Participants (Oracle and VADs)** are under the Nondisclosure terms established in section M (“Nondisclosure”) of the Oracle Partnernetwork Agreement.
- **No photo or filming of presentations.**
- **Specific permission** will be requested to each of the presenters before presentations are being shared as pdf files with VADs.



# Social is Everywhere. Are you?

Oracle VADs Global  
Community Forum



React, share...make Buzz

## #OraVADForum

from your twitter account

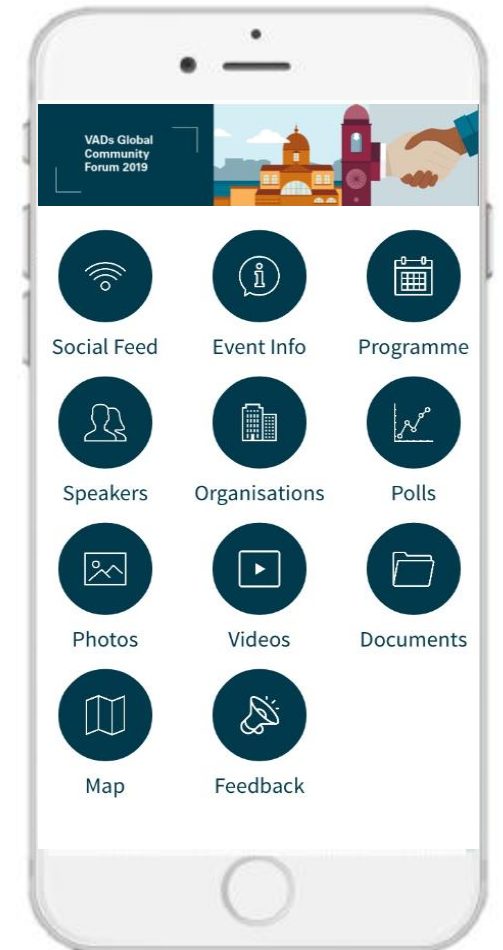


# Global VAD Community Forum is digital

Oracle VADs Global  
Community Forum

Available On App Stores

Search “VAD Forum”



Once the download is complete, you will be directed to the event page where you can select the Oracle VAD Global Community Forum



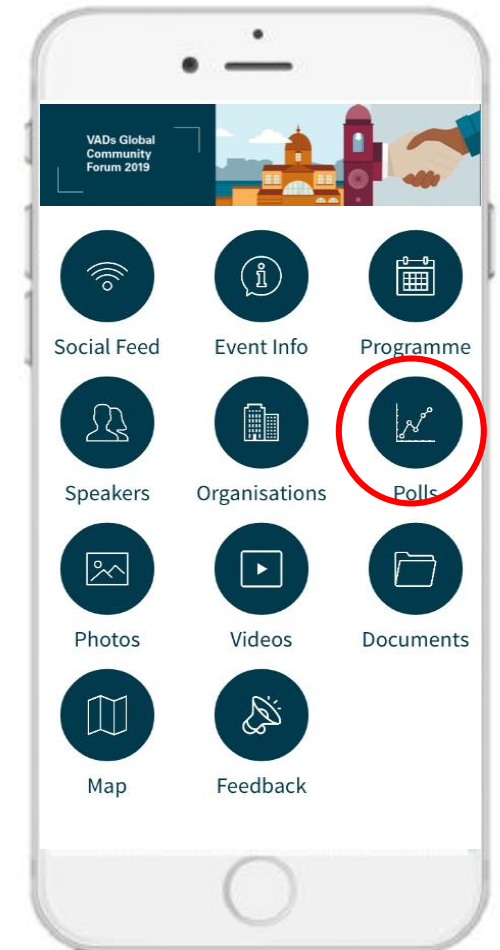
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# Live-Poll: Your Vote via Mobile Apps

## VADs only!

- Select **POLLS** on the screen
- Select the question
- Make your vote
- See result on screen

Oracle VADs Global  
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**Where do you believe the next VAD  
Global Forum should be?**

**A/ EMEA**

**B/ APAC**

**C/ Virgin Galactic space craft**



Thank you



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